



Lease Programs

Vehicle Payment Options

Backed by the Strength and Stability of Toyota



It's easy to find a Toyota Financial Services (TFS) lease program that complements you and your budget. With so many options to choose from, the only question is: What's the right fit? Once you make your choice, you'll start enjoying the many advantages of leasing.

Advantages of Leasing a Toyota

- Flexibility to change or upgrade vehicles more often
- Option to buy or return your vehicle at lease end¹
- No need to sell your vehicle or negotiate trade-in value at lease end
- Lower monthly payments
 - Monthly lease payment will typically be lower than if you finance your vehicle
 - Payments are limited to the portion of the vehicle you expect to use over the specified term (plus taxes and other lease charges)
- Tax benefits may apply for your business vehicle(s)²
- Special rewards for returning customers
- Includes a no cost maintenance plan on every new Toyota for 2 years or 25,000 miles, whichever comes first³

Lease Programs

College Graduate Program Rebate and Finance Programs⁴

- Qualifying recent graduates receive a rebate on select new Toyota models when leasing through a Toyota dealer and TFS
- Competitive terms offered on new Toyota and Toyota Certified Used Vehicle models
- Security deposit waived

Military Rebate Program⁴

- Qualifying U.S. Military personnel receive a rebate on new Toyota vehicles when leasing through a Toyota dealer and TFS

Toyota Certified Used Vehicle Program (TCUV)

- Choose from 24 to 60 month terms, depending on the model year and/or mileage of the vehicle

iFi Program

- Secure a lease contract with no co-applicant required, even if you have limited credit history (select models only)

Business Solutions⁵

- Choose from several vehicle financing programs designed specifically for business owners

Lease Options

1Pay Lease Program

- Prepay all monthly payments at lease signing to lower your total payment
- Enjoy the benefits of leasing without monthly payments

Low Mileage Lease Program⁶

- Help reduce your monthly payment if you drive 12,000 miles or less per year (available for new Toyota vehicles and 24 to 60 month terms only)

Multiple Security Deposit Program⁷

- Reduce your monthly payment by providing additional security deposits at lease signing (maximum of 9 additional security deposits allowed)

How TFS Leasing Works

At the Beginning of Your Lease

- Select your Toyota vehicle
- Choose a lease term from 24 to 60 months
- Determine your anticipated annual mileage
 - Drive up to 15,000 miles per year on a standard lease
 - Drive up to 12,000 miles per year on a Low Mileage Lease
 - Purchase additional miles up front (standard lease only)

Lease payment is calculated on the vehicle model chosen, your qualifications, and other lease charges. Amount may be due upon lease signing.

At the End of Your Lease

- Select a lease-end option
 - Lease a new Toyota
 - Buy your current vehicle
 - Turn in your vehicle

When you return your vehicle, charges may be due if your vehicle exceeds normal wear and use or mileage allowance. To help customers determine the condition of their vehicle BEFORE it must be returned, we provide a complimentary vehicle inspection service.⁸ A disposition fee may also be charged at lease end.

Rewards for Returning Customers

We offer a Disposition Fee Loyalty Waiver⁹ (applicable on your current TFS lease) to customers who lease or finance their next eligible vehicle with TFS. Additional benefits are also available to returning customers through our Encore program.



Tools and Resources

Visit toyotafinancial.com for:

- Dealer Locator
- Payment Estimator
- Online Credit Application

Be sure to ask your Toyota dealer about the full line of Toyota-backed protection products:

- Vehicle Service Agreements
- Guaranteed Auto Protection
- Prepaid Maintenance Plans
- Tire & Wheel Protection
- Excess Wear & Use Protection

Purchase of a Lease Plan or Toyota Quality Protection Product is optional, cancellable (see Agreement terms) and not required to obtain credit.

¹ You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.

² Consult your tax advisor.

³ Covers normal factory scheduled service for 2 years or 25K miles, whichever occurs first. Not eligible on fleet, rental, livery and limo vehicles. See participating dealer for coverage details.

⁴ Rebates offered by Toyota Motor Sales, U.S.A, Inc. Rebates will be applied on lease contracts and must be applied toward the Amount Due at Lease Signing or toward the Capitalized Cost Reduction. One rebate per lease transaction. You cannot combine Military rebate with College Graduate rebate. TCUVs are not eligible for the College Graduate Rebate and Military Rebate programs.

⁵ Some programs and services are not available with Business Solutions. Lease processes described in this brochure are not applicable to Open End Terminal Rental Adjustment Clause (TRAC) Lease Plan.

⁶ If you drive more than the mileage allowances, excess mileage fees will apply

⁷ The balance of any additional security deposits are refunded to you (less all remaining amounts due and owing under the lease including without limitation costs such as excess wear and use, excess mileage, or disposition fee) at the end of the lease term. Not available in New York state.

⁸ Available only to Toyota Financial Services lease customers who reside within the continental United States.

⁹ To take advantage of the Disposition Fee Loyalty Waiver, qualified customers must be in good standing on approved credit and lease or finance a new or certified used Toyota or Scion through a participating dealer and Toyota Financial Services within 30 days before or after the current TFS vehicle lease terminates. Offer also good on a New or L/Certified by Lexus vehicles financed or leased through a participating dealer and Lexus Financial Services. Fee waiver available under other circumstances.

Programs on approved credit to qualified customers through participating Toyota dealers and Toyota Financial Services. Some restrictions and criteria apply. Not all applicants will qualify. Not all programs and features are compatible with each other. Programs may not be available in all states. Programs are subject to change or termination at any time.

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