



LEASE PROGRAMS
offered by
LEXUS FINANCIAL SERVICES



LEXUS FINANCIAL
SERVICES (LFS)
LEASE PROGRAMS¹
ARE DESIGNED
TO GIVE YOU
CHOICES AND
FLEXIBILITY SO
YOU CAN SELECT
THE BEST FIT FOR
YOUR NEEDS.

LEASE PROGRAMS

Low Mileage Lease Program²

- Help lower your monthly payments with one of our low mileage lease options
 - Up to 7,500 miles per year
 - Up to 10,000 miles per year
 - Up to 12,000 miles per year
- Available on 24 to 60 month terms

1Pay Lease Program

- Prepay all monthly payments at lease signing to help lower your total payment
- Enjoy the benefits of leasing without monthly payments

Multiple Security Deposit Program³

- Reduce your monthly payments by providing additional security deposits at lease signing (maximum 9 security deposits allowed)

College Graduate Reward and Finance Programs⁴

- Qualifying recent graduates receive a reward on select new Lexus models, and can benefit from competitive terms and a waived security deposit when leasing a new Lexus or L/Certified vehicle

Military Reward Program⁵

- Eligible active duty U.S. military personnel receive a reward when leasing a new Lexus or L/Certified vehicle

L/Certified by Lexus

- Select from attractive 24 to 60 month terms, depending on the model year and/or mileage of your L/Certified vehicle

Business Solutions⁶

- Choose from several vehicle financing programs designed specifically for business owners

BENEFITS OF LEASING

- Flexibility to change or upgrade vehicles more often
- Option to buy or return your vehicle at lease end⁷
- No need to sell your vehicle or negotiate trade-in value at lease end
- Lower monthly payments
 - Monthly lease payment will typically be lower than if you finance your vehicle
 - Payments are limited to the portion of the vehicle you expect to use over the specified term (plus taxes and other lease charges)
- Guaranteed Auto Protection is automatically included on new Lexus vehicles leased through Lexus dealers and LFS
- Tax benefits may apply for your business vehicle(s)⁸
- Special rewards for returning customers

HOW LFS LEASING WORKS

At the Beginning of Your Lease

- Select your Lexus vehicle
- Choose a lease term from 24 to 60 months
- Determine your anticipated annual mileage
 - Drive up to 15,000 miles per year on a standard lease
 - Drive up to 7,500, 10,000 or 12,000 miles per year on a Low Mileage Lease
 - Purchase additional miles up front (standard lease only)

Lease payment is calculated on the vehicle model, your qualifications and other lease charges. Amount may be due upon lease signing.

At the End of Your Lease

- Select a lease-end option
 - Lease a new Lexus
 - Purchase your current vehicle
 - Turn in your vehicle

When you return your vehicle, charges may be due if your vehicle exceeds normal wear and use or mileage allowance. A disposition fee may also be charged at lease end.

Returning Customers

In appreciation of customers who return to lease or finance their next eligible vehicle with LFS, the disposition fee may be waived on your existing LFS lease.⁹ Our Encore Program also rewards your loyalty with exclusive benefits.

Tools and Resources

Visit lexusfinancial.com for more resources and lease information

- Dealer locator
- Payment Estimator
- Online Credit Application

Lexus Performance Protection

Be sure to ask your Lexus dealer about the full line of Lexus performance protection products available at the time you lease your vehicle:

- Vehicle Service Agreements
- Prepaid Maintenance Plans
- Tire & Wheel Protection
- Excess Wear & Use Protection

Contact your local Lexus dealership to learn more about leasing and LFS programs customized for you.

Purchase of a Lease Plan or Lexus Performance Protection Plan is optional, cancellable (see agreement terms) and not required to obtain credit.

- 1 Programs on approved credit to qualified customers through participating Lexus dealers and Lexus Financial Services. Not all applicants will qualify. Some restrictions and criteria apply. Not all programs and features are compatible with each other. Programs may not be available in all states. Programs are subject to change or termination at any time.
- 2 If you drive more than the mileage allowances excess mileage fees will apply.
- 3 The balance of any additional security deposits are refunded to you (less all remaining amounts due and owing under the lease including without limitation costs such as excess wear and use, excess mileage, or disposition fee) at the end of the lease term. Not available in New York state.
- 4 Reward offered by Toyota Motor Sales, U.S.A., Inc. Reward will be applied on lease contracts and must be applied toward the Amount Due at Lease Signing or toward the Capitalized Cost Reduction. One reward per lease transaction. You cannot combine Military reward with College Graduate reward. L/Certified vehicles are not eligible for the College Graduate Reward.
- 5 Reward offered by Toyota Motor Sales, U.S.A., Inc.. Reward will be applied on lease contracts, first toward the amounts due at lease signing or delivery, with any remainder to the capitalized cost reduction. One reward per lease transaction.
- 6 Some programs and services are not available with Business Solutions. Lease processes described in this brochure are not applicable to Open End Terminal Rental Adjustment Clause (TRAC) Lease Plan.
- 7 You can return your vehicle at any time. However, early termination charges may apply, which can be substantial.
- 8 Consult your tax advisor.
- 9 Offer for qualifying customers in good standing with LFS who purchase/lease New or L/Certified Lexus vehicles or a new or certified used Toyota or Scion within 30 days before or after the current LFS vehicle lease terminates. Fee waiver available under other circumstances. See participating Lexus dealer for program details.

Lexus Financial Services is a division of Toyota Motor Credit Corporation and the authorized attorney-in-fact and servicer for Toyota Lease Trust.



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